



TANZANIA INVESTMENT OPPORTUNITY RICE

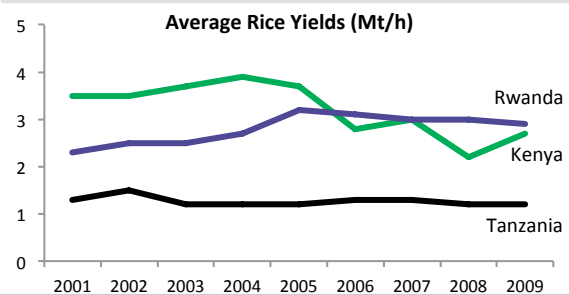


Take advantage of the growing gap in rice supply by investing in rice production to serve the rapidly growing market in Tanzania and the region

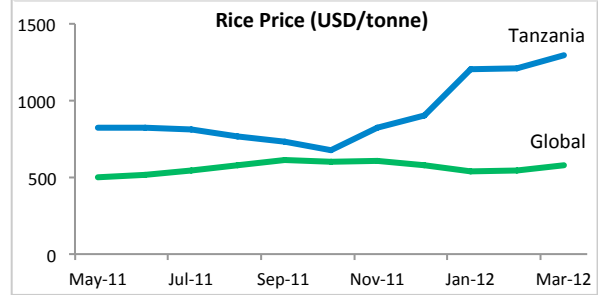
CURRENT SITUATION

- Around 90% of Tanzania's rice production is done by small-scale farmers, on an average farm size of 1.3 ha
- Current rice yields are low, creating opportunity for investors ready to introduce latest techniques and inputs
- Rice prices in Tanzania are consistently higher than the global rice price

Low yields create opportunity for modern farms



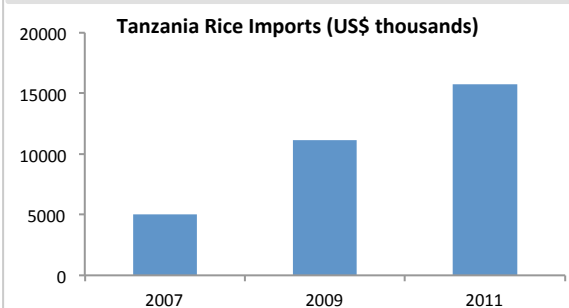
High local market prices



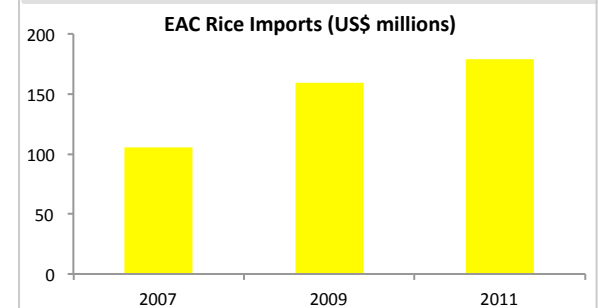
MARKET OPPORTUNITY

- Tanzania has one of the fastest growing urban populations in East Africa, rising 4.7% per year; the growing middle class prefer rice over other staples: local rice production cannot keep up with demand, driving imports
- Producers in Tanzania also have duty-free access to the rest of the EAC, SADC and COMESA, where demand and imports are also rising

>40% annual growth in Tanzania rice imports



>20% annual growth in EAC rice imports



TANZANIA'S ADVANTAGE

- Tanzania offers ideal conditions for rice cultivation, with tropical temperatures, rich and fertile soil, plenty of sunshine and rainfall, and a number of large river systems ideal for irrigated rice projects
- Key factor costs (labour, land, power) are very competitive – generally lower than in alternate locations
- Several specific sites for large-scale irrigated rice schemes have already been earmarked, and the government and donors are ready to help fund outgrower irrigation systems, training and input supplies
- One major nucleus-outgrower rice venture is already cultivating more than 10,000 hectares, with some outgrowers achieving yields of 8T/ha, proving the success of the model
- Under the Southern Agricultural Growth Corridor of Tanzania (SAGCOT), numerous donors (World Bank, USAID, DFID, etc.) are investing in infrastructure and institutional capacity that will benefit investors
- Tanzania is one of the most stable and peaceful stable countries in Africa, with a vibrant democracy, no internal conflicts and very rapid GDP growth
- Bilateral and multilateral agreements are in place to protect investors



We invite you to visit Tanzania to see the opportunity yourself



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